# HOUSE OF COLOUR AT SLIPPERY SAM'S
## Autumn/Winter 2007

Dear Friends,

I am writing this just before we are about to embark on holiday to France, back at the moment, but off again shortly to Italy which is really bad planning as we haven't been on holiday for over a year and then like buses they come together!

I am very pleased to announce that my bathroom is finished and has become a sanctuary amid chaos where I can wallow in luxury, face mask on, glass of wine in hand. I say sanctuary, as no sooner was this finished than Ian embarked on our bedroom & spare bedroom as we finally got rid of the old pub carpet (only taken us 8 years) and with a new one on the way our upstairs needed a bit of attention. Every cupboard was turned out and for a while we were living out of black bin bags, no flooring and a coating of dust everywhere. Once finished, we didn't put anything back until it had gone through the declutter test: Was it in good condition? Did it fit? Did I still like it? Was it dated—and we ended up with 4 free drawers—fantastic! Have to say Ian didn't quite get the hang of it—seeing a rather expensive Autograph shirt on his charity pile—he observed I've got a lot of shirts this colour—'yes darling' I replied 'but maybe you should dispense with the one with paint on rather than this one!'

As well as the In Focus Newsletter I have included a card from MammaFiglia bags (see later on in the newsletter) and a Wellbeing leaflet—take a look at the In Focus for more details.

Hope you have had a fantastic Summer.

There's quite a bit going on this Autumn so hope to see you at one of my events.

Warmest regards,

*Jane*

## A CHANCE TO TRY KETTLEWELL TOPS

**Saturday 17th November 2007**
**10—7 pm**

Kettlewell Colours are bringing out new designs & colours for the Autumn. You may have received their new brochure by now.

If you would like to see the colours and maybe try on some different styles then I am holding a Kettlewell Tops Day on Saturday 17th November. I should have tops across the board in every style & colour (not every top in every colour!).

Also I will be offering 10% off all make-up and skin care purchased on the day.

No need to tell me you're coming—just drop in.

## Shopping Extravaganza

## 'WITH A DIFFERENCE!'

## Saturday 8th March 2008

**At The Marriott Tudor Park**
**Ashford Road, Bearsted,**
**Maidstone (Junc. 8. M20)**

This is early notification of an event which the Kent House of Colour Consultants ran for the first time in October 2006.

It was a really enjoyable day with about 150 people coming through the doors.

The day was a chance to look at tops, glasses, belts, leather goods and jewellery, as well as to go to a number of presentations which ran throughout the day.

All this under one roof!

Our second Shopping Extravaganza will be similar so do put the date in your diary.

You will be getting an invitation in the post.

## Diary Dates

### Fashion Update Autumn/Winter 2007/2008

*Tuesday 30th October 7 pm*
Booking Essential

### How to Have Your Best Day Everyday

*Wednesday 7th November*
Eastwell Manor
Booking Essential

### Scarf Tying —£15

*Monday 13th November 7pm*
Booking Essential

### Kettlewell Tops Day

*Saturday 17th November*
*10-7pm*

### Shopping Extravaganza

*Saturday March 8th 2008*

### Consultation Prices

*Colour - £90*
*Image—£120*
*Make-up—£35*
*Style Development—£90*
*Mens Colour & Image—£195*

### Talks

*Always happy to discuss talks for Social Groups, Charities, organisations etc.*

*Sessions are weekends & weekdays at :*

*Slippery Sam's, Stone Street*
*Petham, Canterbury CT4 5PR*

*To book any sessions or events*
*Contact me on:*

*01227 700929 or*
*jwallace@houseofcolour.co.uk*

## Fashion Update
## Autumn/Winter 2007/2008
## Tuesday 30th October 2007 7 pm

The fashion update is now available describing this season's trends and how each season and clothing personality can wear them. Maybe not all the looks are for you—and knowing the current trends and what suits you will enable you to buy wisely and more importantly not make any fashion faux pas. As you know, just because it's fashionable doesn't mean it's for you!

Come & join me for an informal evening where I will be highlighting this Season's fashion must haves to update your wardrobe which will be drawn from the Fashion Update. We will have actual items of clothing to show you the new looks to help translate the trends from catwalk pictures to High Street.

The fashion update itself costs £10 via email and £15 via post, and would be tailored to your Clothing Personality.

The evenining is FREE but as places are limited this must be pre booked so please ring or email to book a place.

## HOW TO HAVE YOUR BEST DAY EVERY DAY

### Wednesday 7th November 2007
### Eastwell Manor

I am teaming up again with RICH PICTURE LTD to present our second **HOW TO HAVE YOUR BEST DAY EVERY DAY** on **Wednesday 7th November 2007 9.30 a.m. - 4 p.m.** It is a feel good day for women set in the beautiful surroundings of Eastwell Manor The aim of the day is to motivate and inspire you to explore what makes you feel and look good and create your own positive image and mindset.

The day includes practical demonstrations and advice on Colour, Style and Accessories and how to use these to create the image you want, Top Tips from experienced Life Coaches on how to develop your self confidence & how to replace negative thoughts and create a positive mindset.

The price is £95pp and includes all beverages and lunch. There are limited places so please contact www.richpicture.ltd.uk to secure your place as soon as possible.

This day could make a wonderful gift.

## DON'T FORGET.....

Do have a look at the House of Colour e-focus magazine on the website—www.houseofcolour.co.uk, it changes every month.

You will need my Client Code of WALLACE for the House of Colour Shop to get your client discount prices.

## Scarf Tying
## Monday 19th November 2007 7 pm

If you love scarves but just don't know what to do with them then this is the session for you.

We will look at how to tie different shapes of scarves effectively to actually suit your own style.

This is a practical hands on session and a lot of fun. You will get a work book at the end so that you don't have to remember how to tie them!

Session lasts about 2 hours and costs £15. Places are limited so please ring or email to book a place.

## HANDBAGS !

MammaFiglia is run by a House of Colour Consultant & her daughter. She imports fantastic Italian Leather bags and like Kettlewell, picks colours for all seasons.

I was lucky enough to be present at a preview and couldn't resist a raspberry coloured bag in he style pictured.

As the card I have enclosed says, you get 5% discount as a House of Client Their website launches in September (www.mammafiglia.co.uk) and they will be at our Shopping Extravaganza next year. There is also a bit about them on the House of Colour website.

## Why don't people take me seriously?

On a Women's Image Day we were talking about how you can get 'authority' , i.e. get people to take you seriously and respect you especially at work as well as situations such as complaining in a shop, by using your clothes.

We talked about the usual things, wearing a jacket etc., which incidentally being a full Romantic my client was not comfortable with, but then we started to talk about being consistent.

As we all know, when someone comes into work dressed differently to what they normally do the comments fly about interviews, but if that person sticks to this dress it becomes the norm. and subconsciously you start to see this person differently.

We looked at styles of jackets and found something that worked for her, and her quote during the session summed up our discussion really well —she said that gaining 'authority' is about '**being consistent at a level you're comfortable at**'. That is not wearing things you are not happy in e.g. for my client it was not wearing a formal jacket, but finding the right style in jacket that worked for her which did still give her the 'authority' she wanted.